

MARIANNA HEALTH & REHABILITATION CENTER

Post Office Box 240 • Marianna, Florida 32447-0240 • (850) 482-8091

August 26, 2019

To: Marianna City Commissioners
MH&RC Board Members
Marianna City Manager

From: Melinda Gay, Administrator

Subject: July 2019 Financial Statements

July was a solid month financially for the Center. The occupancy is up to 97.85%.

Income: Room and board income was slightly above the budgeted amount. MHRC received a Medicaid rate cut, effective July 1st, in the amount of \$18.26 per resident per day. The rate cut reduced income in the month of July by \$66,265.87. Physical and occupational therapy incomes exceeded the budget because more patients required these services; however, income from speech therapy was below budget due to fewer patients requiring this service. Revenue from laboratory services and prescription drugs were lower than budget due to less patient needs.

Expenses: Total expenses were above the budgeted amount. R.N. salaries exceeded the budget due to the approved RN positions. Aide salaries are over budget due to the increased census, which requires more CNA hours per resident per day. Respiratory supply costs were over budget due to greater resident demand. Nursing supplies are over budget due to specialized services required for a few residents. Food costs are over budget due to the increased census. Housekeeping supplies are over budget due to a change in chemicals for sanitizing. Group insurance premiums exceeded the budget due to more employees participating in the program. The fine and penalty was paid to the Agency for Health Care Administration, AHCA. We pay a monthly quality assessment, per resident per day to AHCA that is due by the 20th of every month. The bookkeeper mistakenly thought she paid the assessment via an electronic transfer, when in fact, she had not paid the assessment. The fine is \$2,000 a day and the mistake was not realized until notice was received from AHCA. Additional steps have been implemented to ensure this does not happen in the future.

Year-to-date the Center is well ahead of the budgeted Income/Loss amount. The Medicare census continues to remain strong which increases the ancillary services income. The therapy gym and private room suites are the driving force responsible for the Center's increase in Medicare utilization.

MARIANNA HEALTH AND REHABILITATION CENTER
Operations Summary
Month Ending July 2019

	Current	Budget	July 2018
Census	97.85%	88%	89%
Accounts Receivable	\$4,624,987		\$3,910,810
Allowance for Bad Debts	\$1,080,500		\$744,000
Allowance for Coinsurance Write-offs	\$206,400		\$177,350
Total Expenses	\$1,468,111	\$1,334,569	\$1,343,177
Depreciation	\$32,000	\$32,000	\$26,600
Cash on Hand	\$486,653		\$609,477
Total Employees	204		209
Income before City Fees:	\$42,350	\$56,687	\$52,932
Net Income	\$9,317	\$32,667	\$28,912

Census Information from Area Facilities as of August 28, 2019:

Chipola Health & Rehab	93%
Signature Health Care at the Courtyard	96%
Blountstown Health & Rehab	88%
Signature Health Care of North Florida	90%

Marianna Health and Rehabilitation Center
Statement of Net Assets
Schedule I
July 31, 2019

ASSETS

Current Assets

Cash	\$ 486,653.62	
Accounts Receivable - General	4,624,987.77	
AR Clearing Account	161,358.60	
Accounts Receivable - Others	(13,221.08)	
Allowance for Bad Debts	(1,080,500.00)	
Allowance For Co-Insurance Write-Offs	(206,400.00)	
Inventory - Supplies	73,693.78	
Prepaid Expenses	37,226.45	
Prepaid Maintenance	100.00	
Prepaid Insurance	35,009.31	
Prepaid Dues & Subscriptions	5,435.53	
Total Current Assets	<u>5,435.53</u>	\$ 4,124,343.98

Property, Plant, & Equipment

Land	50,000.00	
Buildings	8,706,945.50	
Vehicles	77,821.88	
Laundry Equipment	171,130.66	
Departmental Equipment	2,988,519.53	
Construction in Progress	834,276.00	
Less: Accumulated Depreciation		
A/D - Building	(4,160,995.97)	
A/D - Vehicles	(77,821.88)	
A/D - Departmental Equipment	(2,517,477.16)	
A/D - Laundry Equipment	(170,536.66)	
Net Property, Plant, & Equipment	<u>(170,536.66)</u>	5,901,861.90

Other Assets

Utility Deposits	168.00	
Security Deposits	600.00	
Deferred Outflows-Contributions	2,567,005.00	
Total Other Assets	<u>2,567,005.00</u>	2,567,773.00

Total Assets		\$ <u>12,593,978.88</u>
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**Marianna Health and Rehabilitation Center
Statement of Net Assets
Schedule I
July 31, 2019**

Cash		
Petty Cash	\$	950.00
SS Direct Deposit Acct		43,172.38
Cash in Bank - Activities Fund		15,093.20
Cash in Bank - Cash Mgmt Sweep		390,688.32
Cash - Payroll		100.00
Cash - Resident Trust Fund		<u>36,649.72</u>
Total Cash		\$ <u><u>486,653.62</u></u>

Marianna Health and Rehabilitation Center
Statement of Net Assets
Schedule II
For the Current Month and the
Ten Months Ending July 31, 2019

	Current Actual	Pct	Per Pat Day	Current Budgeted	Current Variance	YTD Actual	Pct	Per Pat Day	YTD Budgeted	YTD Variance
Income										
Room & Board	\$1,285,260	86.99%	\$235.40	\$ 1,227,993	\$ (57,267)	\$12,166,102	81.06%	\$235.23	\$12,021,633	\$ (144,469)
Lab	2,613	0.18%	0.48	6,115	3,502	122,117	0.81%	2.36	60,360	(61,757)
Drugs	25,027	1.69%	4.58	25,479	452	314,886	2.10%	6.09	249,858	(65,028)
Physical Therapy	96,496	6.53%	17.67	68,337	(28,159)	778,187	5.19%	15.05	670,141	(108,046)
Speech Therapy	30,507	2.06%	5.59	32,296	1,789	290,145	1.93%	5.61	322,960	32,815
Occupational Therapy	84,782	5.74%	15.53	52,647	(32,135)	703,512	4.69%	13.60	526,470	(177,042)
Medical Supplies	0	0.00%	0.00	105	105	3,978	0.03%	0.08	1,031	(2,947)
Employee & Guest Meals	1,347	0.09%	0.25	1,898	551	15,757	0.10%	0.30	18,980	3,223
Interest Income	811	0.05%	0.15	47	(764)	5,258	0.04%	0.10	470	(4,788)
Activities Income	0	0.00%	0.00	166	166	300	0.00%	0.01	1,660	1,360
Net Insurance Proceeds	0	0.00%	0.00	0	0	541,477	3.61%	10.47	0	(541,477)
Miscellaneous Income	0	0.00%	0.00	41	41	0	0.00%	0.00	410	410
Total	1,526,843	103.34%	279.64	1,415,124	(111,719)	14,941,720	99.56%	288.89	13,873,973	(1,067,747)
Less: Cont. Allow	(49,415)	-3.34%	(9.05)	(3,538)	45,877	66,251	0.44%	1.28	(34,685)	(100,936)
Total Income	1,477,428	100.00%	270.59	1,411,586	(65,842)	15,007,971	100.00%	290.17	13,839,288	(1,168,683)
Expenses										
Nursing	538,705	36.46%	98.66	523,070	(15,635)	5,350,883	35.65%	103.46	5,183,535	(167,348)
Dietary	104,803	7.09%	19.19	102,925	(1,878)	960,464	6.40%	18.57	1,015,575	55,110
Housekeeping	37,254	2.52%	6.82	46,168	8,914	381,428	2.54%	7.37	456,090	74,662
Laundry & Linen	26,642	1.80%	4.88	23,687	(2,955)	249,474	1.66%	4.82	235,691	(13,783)
Building & Grounds	85,592	5.79%	15.68	93,043	7,451	917,782	6.12%	17.74	922,277	4,495
Special Services	156,732	10.61%	28.71	138,113	(18,619)	1,416,872	9.44%	27.39	1,381,138	(35,734)
Admin & General	518,383	35.09%	94.94	452,598	(65,785)	5,004,678	33.35%	96.76	4,615,604	(389,073)
Total Expenses	1,468,111	99.37%	268.88	1,379,604	(88,507)	14,281,581	95.16%	276.13	13,809,910	(471,671)
Net Income (Loss)	\$ 9,317	0.63%	\$ 1.71	\$ 31,982	\$ 22,665	\$ 726,390	4.84%	\$ 14.04	\$ 29,378	\$ (697,012)

Marianna Health and Rehabilitation Center
Statement of Net Assets
Schedule II
For the Current Month and the
Ten Months Ending July 31, 2019

	Current Actual	Pcnt	Per Pat Day	Current Budgeted	Current Variance	YTD Actual	Pcnt	Per Pat Day	YTD Budgeted	YTD Variance
Nursing										
Payroll - Director	\$ 8,128	0.55%	\$ 1.49	\$ 8,884	\$ 756	\$ 83,784	0.56%	\$ 1.62	\$ 92,065	\$ 8,281
Asst Dir.	6,873	0.47%	1.26	8,340	1,467	75,806	0.51%	1.47	86,432	10,625
R.N.	89,874	6.08%	16.46	78,119	(11,755)	862,020	5.74%	16.67	772,025	(89,995)
L.P.N.	119,407	8.08%	21.87	125,603	6,196	1,182,104	7.88%	22.86	1,242,754	60,650
Aides	233,538	15.81%	42.77	219,379	(14,159)	2,291,299	15.27%	44.30	2,168,478	(122,821)
Ward Clerks	14,884	1.01%	2.73	15,415	531	153,397	1.02%	2.97	154,780	1,383
Employee Drug Screening	451	0.03%	0.08	354	(97)	3,606	0.02%	0.07	3,540	(66)
Drugs	26,567	1.80%	4.87	29,166	2,599	316,617	2.11%	6.12	291,660	(24,957)
Nursing Supplies	27,080	1.83%	4.96	23,017	(4,063)	234,774	1.56%	4.54	225,717	(9,057)
Noncovered PPS Expenses	968	0.07%	0.18	3,709	2,741	22,315	0.15%	0.43	36,371	14,056
Oxygen	3,395	0.23%	0.62	3,923	528	37,371	0.25%	0.72	38,469	1,098
Respiratory Supplies	5,165	0.35%	0.95	1,893	(3,272)	49,362	0.33%	0.95	18,564	(30,798)
Medical Records Consultant	0	0.00%	0.00	720	720	0	0.00%	-	7,200	7,200
Pharmacy Consultant	0	0.00%	0.00	1,438	1,438	14,627	0.10%	0.28	14,380	(247)
Dental Consultant	0	0.00%	0.00	11	11	0	0.00%	-	110	110
Medical Director	2,375	0.16%	0.43	2,375	0	23,750	0.16%	0.46	23,750	0
Inservice Teaching Aides	0	0.00%	0.00	50	50	0	0.00%	-	500	500
Education	0	0.00%	0.00	366	366	0	0.00%	-	3,660	3,660
Advertising - Help Wanted	0	0.00%	0.00	208	208	52	0.00%	0.00	2,080	2,028
Travel - Nursing	0	0.00%	0.00	100	100	0	0.00%	-	1,000	1,000
Total Nursing	538,705	36.46%	98.66	523,070	(15,635)	5,350,883	35.65%	103.46	5,183,535	(167,348)
Dietary										
Salaries - Supervisor	7,744	0.52%	1.42	8,023	279	69,392	0.46%	1.34	81,027	11,635
Cooks	7,374	0.50%	1.35	8,523	1,149	84,047	0.56%	1.63	85,470	1,423
Aides	25,984	1.76%	4.76	25,857	(127)	239,799	1.60%	4.64	255,183	15,384
Food	53,222	3.60%	9.75	48,309	(4,913)	459,313	3.06%	8.88	473,737	14,424
Dietary Supplements	2,650	0.18%	0.49	3,434	784	20,690	0.14%	0.40	33,675	12,985
Kitchen Supplies	5,801	0.39%	1.06	6,445	644	66,945	0.45%	1.29	63,202	(3,743)
Equipment Rental	0	0.00%	-	306	306	0	0.00%	-	3,001	3,001
Dietician	2,028	0.14%	0.37	2,028	0	20,278	0.14%	0.39	20,280	2
Total Dietary	104,803	7.09%	19.19	102,925	(1,878)	960,464	6.40%	18.57	1,015,575	55,110
Housekeeping										
Salaries - Supervisor	3,485	0.24%	0.64	3,642	157	34,014	0.23%	0.66	36,152	2,139
Aides	24,483	1.66%	4.48	35,307	10,824	289,040	1.93%	5.59	349,146	60,106
Supplies	9,286	0.63%	1.70	7,219	(2,067)	58,374	0.39%	1.13	70,792	12,418
Total Housekeeping	37,254	2.52%	6.82	46,168	8,914	381,428	2.54%	7.37	456,090	74,662

Marianna Health and Rehabilitation Center
Statement of Net Assets
Schedule II
For the Current Month and the
Ten Months Ending July 31, 2019

	Current Actual	Per Cent	Per Pat Day	Current Budgeted	Current Variance	YTD Actual	Per Cent	Per Pat Day	YTD Budgeted	YTD Variance
Laundry										
Salaries - Aides	21,842	1.48%	4.00	20,027	(1,815)	214,342	1.43%	4.14	199,091	(15,251)
Linen & Laundry Usage	2,925	0.20%	0.54	2,060	(865)	18,445	0.12%	0.36	20,600	2,155
Laundry Supplies	1,875	0.13%	0.34	1,600	(275)	16,687	0.11%	0.32	16,000	(687)
Total Laundry	26,642	1.80%	4.88	23,687	(2,955)	249,474	1.66%	4.82	235,691	(13,783)
Building & Grounds										
Salary - Supervisor	4,280	0.29%	0.78	4,140	(140)	41,751	0.28%	0.81	41,084	(667)
Staff	8,578	0.58%	1.57	12,531	3,953	97,420	0.65%	1.88	125,052	27,632
Travel - Maintenance	0	0.00%	-	78	78	884	0.01%	0.02	780	(104)
Utilities	27,727	1.88%	5.08	27,873	146	282,283	1.88%	5.46	273,336	(8,947)
Repairs & Maint.	8,005	0.54%	1.47	11,298	3,293	123,519	0.82%	2.39	110,795	(12,724)
Deprec. & Amort.	32,000	2.17%	5.86	32,000	0	320,000	2.13%	6.19	320,000	0
Rent	0	0.00%	-	223	223	0	0.00%	-	2,230	2,230
Insurance	2,242	0.15%	0.41	1,730	(512)	22,422	0.15%	0.43	17,300	(5,122)
Equipment Leasing	0	0.00%	-	150	150	0	0.00%	-	1,500	1,500
Pest Control	399	0.03%	0.07	369	(30)	3,990	0.03%	0.08	3,690	(300)
Outside Services	1,390	0.09%	0.25	1,455	65	14,668	0.10%	0.28	14,550	(118)
TV Repair & Service	972	0.07%	0.18	1,196	224	10,845	0.07%	0.21	11,960	1,115
Total Bldg & Grounds	85,592	5.79%	15.68	93,043	7,451	917,782	6.12%	17.74	922,277	4,495
Special Services										
Salary - Act. Dir.	12,926	0.87%	2.37	13,255	329	136,876	0.91%	2.65	132,051	(4,825)
Physical Therapy	64,997	4.40%	11.90	49,617	(15,380)	554,293	3.69%	10.72	496,170	(58,123)
Speech Pathology	19,410	1.31%	3.55	23,899	4,489	178,982	1.19%	3.46	238,990	60,008
Occup Therapy	47,647	3.22%	8.73	38,959	(8,688)	428,566	2.86%	8.29	389,590	(38,976)
Salaries - Social Worker	9,010	0.61%	1.65	9,909	899	92,147	0.61%	1.78	99,597	7,450
Social Service Supplies	388	0.03%	0.07	224	(164)	869	0.01%	0.02	2,240	1,371
Patient Activities	2,353	0.16%	0.43	2,250	(103)	25,140	0.17%	0.49	22,500	(2,640)
Total Special Services	156,732	10.61%	28.71	138,113	(18,619)	1,416,872	9.44%	27.39	1,381,138	(35,734)

Marianna Health and Rehabilitation Center
Statement of Net Assets
Schedule II
For the Current Month and the
Ten Months Ending July 31, 2019

	Current Actual	Pcnt	Per Pat Day	Current Budgeted	Current Variance	YTD Actual	Pcnt	Per Pat Day	YTD Budgeted	YTD Variance
Admin & General										
Salary - Admin	7,314	0.50%	1.34	8,495	1,181	78,256	0.52%	1.51	84,807	6,551
Asst Admin	3,240	0.22%	0.59	3,614	374	26,477	0.18%	0.51	35,864	9,387
Bookkeeper	3,651	0.25%	0.67	3,491	(160)	32,107	0.21%	0.62	34,233	2,126
Sec'y & Recept.	15,777	1.07%	2.89	24,509	8,732	191,918	1.28%	3.71	243,562	51,644
Advertising	0	0.00%	-	66	66	0	0.00%	-	660	660
Auto Operations	892	0.06%	0.16	835	(57)	12,049	0.08%	0.23	8,350	(3,699)
Consultant Fees	9,381	0.63%	1.72	8,200	(1,181)	74,748	0.50%	1.45	82,000	7,252
Data Processing	3,395	0.23%	0.62	3,075	(320)	45,157	0.30%	0.87	30,750	(14,407)
Dues & Subscriptions	1,122	0.08%	0.21	1,103	(19)	11,247	0.07%	0.22	11,030	(217)
Education	0	0.00%	-	364	364	6,123	0.04%	0.12	5,312	(811)
Travel & Entertainment	2,219	0.15%	0.41	2,000	(219)	6,889	0.05%	0.13	11,050	4,161
Equipment Rental	924	0.06%	0.17	1,075	151	28,410	0.19%	0.55	11,950	(16,460)
General Expense	0	0.00%	-	650	650	7,094	0.05%	0.14	10,800	3,706
AHCA Assessment Fee	118,762	8.04%	21.75	99,206	(19,556)	1,126,089	7.50%	21.77	992,060	(134,029)
Group Insurance	143,144	9.69%	26.22	119,783	(23,361)	1,363,414	9.08%	26.36	1,197,830	(165,584)
General Insurance	15,283	1.03%	2.80	20,148	4,865	206,799	1.38%	4.00	201,480	(5,319)
Legal & Accounting	6,224	0.42%	1.14	2,227	(3,997)	26,121	0.17%	0.51	22,270	(3,851)
Professional Services	185	0.01%	0.03	394	210	2,247	0.01%	0.04	3,940	1,693
Taxes & Licenses	77	0.01%	0.01	250	173	7,297	0.05%	0.14	2,500	(4,797)
General Office Expense	3,928	0.27%	0.72	4,398	470	39,002	0.26%	0.75	43,980	4,978
Payroll Taxes	46,926	3.18%	8.59	43,685	(3,241)	462,078	3.08%	8.93	483,532	21,454
Retirement Plan	51,426	3.48%	9.42	47,344	(4,082)	566,627	3.78%	10.96	520,784	(45,843)
Telephone	1,299	0.09%	0.24	1,666	367	13,661	0.09%	0.26	16,660	2,999
Bad Debt	31,181	2.11%	5.71	32,000	819	318,919	2.12%	6.17	320,000	1,081
Fines & Penalties	19,000	1.29%	3.48	0	(19,000)	19,000	0.13%	0.37	0	(19,000)
City Administration Fee	33,033	2.24%	6.05	24,020	(9,013)	332,950	2.22%	6.44	240,200	(92,750)
Total Admin & General	518,383	35.09%	94.94	452,598	(65,785)	5,004,678	33.35%	96.76	4,615,604	(389,073)

**Marianna Health and Rehabilitation Center
Statement of Net Assets
Schedule III
For the Current Month and the
Ten Months Ending July 31, 2019**

	Month	% Occ	Year	% Occ
Bed Days Available	5,580	100.00%	54,720	100.00%
Total Bed Days	5,460	97.85%	51,721	94.52%

**Marianna Health and Rehabilitation Center
Statement of Net Assets
Schedule IV
For the Current Month and the
Ten Months Ending July 31, 2019**

	Current Actual	Pct	Current Budgeted	Current Variance	YTD Actual	Pct	YTD Budgeted	YTD Variance
Patient Days								
Medicare	799	14.63%	672	(127)	7,408	14.32%	6,589	(819)
Medicaid	3,629	66.47%	3,900	271	33,382	64.54%	38,244	4,862
Insurance	0	0.00%	0	0	118	0.23%	0	(118)
Private	673	12.33%	337	(336)	7,291	14.10%	3,304	(3,987)
Hospice	359	6.58%	0	(359)	3,522	6.81%	0	(3,522)
Total Patient Days	5,460	100.00%	4,909	(551)	51,721	100.00%	48,137	(3,584)